



From the Office of the Sales & Distribution Director

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05 September 2007

Dear customer,

We at SAB are as invested in your business as you are. We understand that having stock is important to maintain and grow your business because it's important to ours.

Further to my letter in August I want to advise that SAB is still experiencing supply challenges in our Gauteng production grid and that normalising the situation is taking longer than we originally expected.

This is affecting the availability of several of our brands in the inland regions. In particular, 750ml quarts for Carling Black Label, Hansa Pilsener, Castle Lager and Castle Milk Stout will continue to experience intermittent shortages.

We are continuing to pursue every opportunity to ease the situation. This includes shipping stock from our other regions and implementing additional overtime at our breweries to ensure that we get additional stock into the market. I will keep you updated as the situation develops.

On the other hand, our NRB stocks for Redd's, Redd's Dry 660, Castle Lite Lager and Castle Milk Stout NRBs are improving and we should see a return to normal within the next two to four weeks.

As we move into peak I would also urge you to encourage returns on flint returnable packs as this will help us to meet consumer demand for these products more effectively.

Please keep in touch with your local sales teams with regard to specific pack and brand availability.

We remain confident that the current backlogs and supply gaps will be normalised before the peak buy-in period.

Kind regards

Wayne McCauley
Sales & Distribution Director

Directors

E A G Mackay (Chairman)*, C A van Kralingen (Managing Director), N J Adami *, S D Bluen, I H F Boesenberg, IV Everitt-Penhale (*British*), M P Fandesoro*, K I Hitchcock, J M Kahn*, K D Moroka#, W McCauley, J Nel*, M M Ngoasheng#, B N Njobe, A C Parker*, C D Raphiri, G D Saunders, M I Wyman* (*British*) Company Secretary M C B Saxby

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Reg. No. 1998/006375/06



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